

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO.

A11 - BPEA11N2

ALLOCATION BY SALES LEVEL

02/04/98 09:32 AM

NEXT-FN :

SALES LEVEL: 16	BUFFALO REGIO	SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 804-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF
	ALLOCATION:	169	107	199	113
SALES LEVEL	AVAILABLE :	169	107	199	113

~~519~~

ADD A SALES LEVEL

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Quit Retrn

Main

51861 0849

K31 - BPEK31S1 STUB ACCOUNT QUANTITIES 18 OF 524 02/04/98 - 09:49:34.7

Terr Acct Name City VAP Chn Oppor Sugg Rev Extra Msg

162201	025463	HILLS #132	WATERTOW	Y				
162201	028779	THE GUZZLE TOO	ALEXANDR					
162201	029806	WELLESLEY IS ST	ALEXANDR					
162201	030705	COOK'S GREENERY	BOMBAY					
162201	040838	STEWARTS 256	AU SABLE	Y	Y			
162201	062541	NICE N EASY #22	WATERTO					
162201	062739	FISH'S IGA	FORT CO					
162201	066575	WAYSIDE GROCERY	CRANBER			TOT REGION OPPORTUNITY:	6198	
162201	066601	STEWARTS 252	TUPPER					
162201	066610	CORNER STORE	MASSENA			TOT REGION SUGGESTED:	6198	
162201	067442	PECKHAM'S GROCE	VERMONT					
162201	076170	KINNEY DRUG #12	MALONE			TOT REGION REVISED QTY:	6198	
162201	085091	STEWARTS 242	SARANAC					
162201	088363	AKWESAANE TOB S	ROOSEVE			SCROLL LIST REVISED QTY:	113	
162201	089125	MAIN STREET MOB	CANTON					
162201	089633	STEWARTS 227	LAKE PL			PF3 = ESCAPE		
162201	130238	GROGAN MINI MAR	BRAINAR					
162201	130277	AHNAWATE CORNER	ROOSEVEL	Y				

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---
 Quit Retrn QTY UPDT SRCH BKWD FRWD TOTL Main

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Lt*

51861 0850

K31 - BPEK31S1 STUB ACCOUNT QUANTITIES 18 OF 524 02/04/98 - 09:44:42.8

Terr Acct Name City VAP Chn Oppor Sugg Rev Extra Msg

162201 025463 HILLS #132 WATERTOW Y

162201 028779 THE GUZZLE TOO ALEXANDR

162201 029806 WELLESLEY IS ST ALEXANDR

162201 030705 COOK'S GREENERY BOMBAY

162201 040838 STEWARTS 256 AU SABLE Y Y

162201 062541 NICE N EASY #22 WATERTO

QUANTITY TOTALS

162201 062739 FISH'S IGA FORT CO

162201 066575 WAYSIDE GROCERY CRANBER TOT REGION OPPORTUNITY: 4575

162201 066601 STEWARTS 252 TUPPER

162201 066610 CORNER STORE MASSENA TOT REGION SUGGESTED: 4575

162201 067442 PECKHAM'S GROCE VERMONT

162201 076170 KINNEY DRUG #12 MALONE TOT REGION REVISED QTY: 4575

162201 085091 STEWARTS 242 SARANAC

162201 088363 AKWESAANE TOB S ROOSEVE SCROLL LIST REVISED QTY: 101

162201 089125 MAIN STREET MOB CANTON

162201 089633 STEWARTS 227 LAKE PL PF3 = ESCAPE

162201 130238 GROGAN MINI MAR BRAINAR

162201 130277 AHNAWATE CORNER ROOSEVEL Y

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Quit Retrn QTY UPDT SRCH BKWD FRWD TOTL Main

*Salem
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51861 0851

K31 - BPEK31S1 STUB ACCOUNT QUANTITIES 18 OF 524 02/04/98 - 09:45:56.5

Terr Acct Name City VAP Chn Oppor Sugg Rev Extra Msg

162201	025463	HILLS #132	WATERTOW			Y				
162201	028779	THE GUZZLE TOO	ALEXANDR							
162201	029806	WELLESLEY IS ST	ALEXANDR							
162201	030705	COOK'S GREENERY	BOMBAY							
162201	040838	STEWARTS 256	AU SABLE	Y		Y				
162201	062541	NICE N EASY #22	WATERTO							
162201	062739	FISH'S IGA	FORT CO							
162201	066575	WAYSIDE GROCERY	CRANBER							
162201	066601	STEWARTS 252	TUPPER							
162201	066610	CORNER STORE	MASSENA							
162201	067442	PECKHAM'S GROCE	VERMONT							
162201	076170	KINNEY DRUG #12	MALONE							
162201	085091	STEWARTS 242	SARANAC							
162201	088363	AKWESAANE TOB S	ROOSEVE							
162201	089125	MAIN STREET MOB	CANTON							
162201	089633	STEWARTS 227	LAKE PL							
162201	130238	GROGAN MINI MAR	BRAINAR							
162201	130277	AHNAWATE CORNER	ROOSEVEL			Y				

QUANTITY TOTALS

TOT REGION OPPORTUNITY: 2991

TOT REGION SUGGESTED: 2884

TOT REGION REVISED QTY: 2884

SCROLL LIST REVISED QTY: 70

PF3 = ESCAPE

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Quit Retrn QTY UPDT SRCH BKWD FRWD TOTL Main

Salem
100

51861 0852

K31 - BPEK31S1 STUB ACCOUNT QUANTITIES 18 OF 524 02/04/98 - 09:53:56.2

Terr Acct Name City VAP Chn Oppor Sugg Rev Extra Msg

162201	025463	HILLS #132	WATERTOW		Y				
162201	028779	THE GUZZLE TOO	ALEXANDR						
162201	029806	WELLESLEY IS ST	ALEXANDR						
162201	030705	COOK'S GREENERY	BOMBAY						
162201	040838	STEWARTS 256	AU SABLE	Y	Y				
162201	062541	NICE N EASY #22	WATERTO			QUANTITY TOTALS			
162201	062739	FISH'S IGA	FORT CO						
162201	066575	WAYSIDE GROCERY	CRANBER			TOT REGION OPPORTUNITY:		579	
162201	066601	STEWARTS 252	TUPPER						
162201	066610	CORNER STORE	MASSENA			TOT REGION SUGGESTED:		579	
162201	067442	PECKHAM'S GROCE	VERMONT						
162201	076170	KINNEY DRUG #12	MALONE			TOT REGION REVISED QTY:		579	
162201	085091	STEWARTS 242	SARANAC						
162201	088363	AKWESAANE TOB S	ROOSEVE			SCROLL LIST REVISED QTY:		104	
162201	089125	MAIN STREET MOB	CANTON						
162201	089633	STEWARTS 227	LAKE PL			PF3 = ESCAPE			
162201	130238	GROGAN MINI MAR	BRAINAR						
162201	130277	AHNAWATE CORNER	ROOSEVEL	Y					

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---
 Quit Retrn QTY UPDT SRCH BKWD FRWD TOTL Main

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51861 0853